



## Workshop "Business opportunities in the medical technology market in Southeast Asia - Singapore as a hub for the ASEAN countries"

Date: December 6, 2017

Place: Chamber of Commerce and Industry North-Westphalia in Muenster

(IHK Nord Westfalen)

Sentmaringer Weg 61

48151 Muenster / Germany

**Start and end:** 1.00 - 6.00 p.m.

**Registration:** 1.00 p.m.

Language: German

## **Program**

Session Chair: Dr. Thomas R. Dietrich

Time	Topic	Speaker
		Dr. Thomas Dietrich CEO, IVAM Micro Technology Network, Dortmund, DE
13.30	Opening	Prof. Dr. Bodo Risch Deputy Chief Executive, Chamber of Commerce and Industry North-Westphalia, Muenster, DE
13.45	Introduction of the participants	All participants
14.00	Healthcare systems in the ASEAN countries, especially in Singapore     Promotion programs in the healthcare system / medical technology market     Market access for European companies     Medical technology market in the ASEAN countries     Approval of medical technology products     Customs and contract law	Frank Malerius Senior Manager Asia/Pacific  Germany Trade and Invest Gesellschaft für Außenwirtschaft und Standortmarketing mbH, Berlin, DE
14.45	Success stories in Singapore using the example of Molex	Mathias Wuttke Account Manager Medical Germany Molex, Walldorf, DE
15.15	Coffee break and networking	





15.45	Success factors at ASEAN's market entry - Practical examples from 20 years of experience in the field A cross-section through the different ASEAN countries	Volker U. Friedrich CEO GBP International, Kuala Lumpur, MYS German Office: Berlin, DE
16.15	Presentation of Medical Manufacturing Asia in Singapore (August 29-31, 2018)  - Participation IVAM community booth - Booth area and construction - Lecture at Forum - B2B meetings - Company visit to Micros Systems UK in Singapore	Christian Bigge Senior Project Manager Messe Düsseldorf, Düsseldorf, DE
16.30	Discussion / Experience about business opportunities in the medical technology market in Singapore / the ASEAN countries	All participants
17.00	Closing	Dr. Thomas Dietrich CEO, IVAM Micro Technology Network, Dortmund, DE  Prof. Dr. Bodo Risch Deputy Chief Executive, Chamber of Commerce and Industry North-Westphalia, Muenster, DE
17.15	Get Together with light refreshments	

If you want to register, please contact directly Ms. Orkide Karasu (ok@ivam.de). The deadline for registration ends on **November 24, 2017**.

## Your contact:

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